



<u>Manufacture Number</u>	<u>Product</u>	<u>MSRP</u>	<u>DIR</u>	
			<u>Discount</u>	<u>DIR Cost</u>
WS7-ENG-CP	Workstation 7 Media Kit	\$49.00	15.75%	\$41.28
WS7-VP-1-9-C	Vmware Workstation 7 (1-9 Licenses)	\$189.00	15.75%	\$159.23
WS7-VP-10-49-C	Vmware Workstation 7 (10-49 Licenses)	\$169.00	15.75%	\$142.38
WS7-VP-50-99-C	Vmware Workstation 7 (50-99 Licenses)	\$149.00	15.75%	\$125.53
WS7-VP-100-249-C	Vmware Workstation 7 (100-249 Licenses)	\$129.00	15.75%	\$108.68
WS7-VP-250-999-C	Vmware Workstation 7 (250-999 Licenses)	\$109.00	15.75%	\$91.83
WS7-VP-1000-C	Vmware Workstation 7 (1000+ Licenses)	\$89.00	15.75%	\$74.98
FUS3-MKIT-CP	Vmware Workstation 7 (1-9 Licenses) Upgrade	\$99.00	15.75%	\$83.41
WS7-VP-10-49-UG-C	Vmware Workstation 7 (10-49 Licenses) Upgrade	\$84.50	15.75%	\$71.19
WS7-VP-50-99-UG-C	Vmware Workstation 7 (50-99 Licenses) Upgrade	\$74.50	15.75%	\$62.77
WS7-VP-100-249-UG-C	Vmware Workstation 7 (100-249 Licenses) Upgrade	\$64.50	15.75%	\$54.34
WS7-VP-250-999-UG-C	Vmware Workstation 7 (250-999 Licenses) Upgrade	\$54.50	15.75%	\$45.92
WS7-VP-1000-UG-C	Vmware Workstation 7 (1000+ Licenses) Upgrade	\$44.50	15.75%	\$37.49
WS-S-SSS-C	Workstation Silver Support	\$34.00	3.50%	\$32.81
WS-2S-SSS-C	Workstation Silver Support for 2 Yrs	\$63.24	3.50%	\$61.03
WS-3S-SSS-C	Workstation Silver Support for 3 Yrs	\$86.70	3.50%	\$83.67
WS-G-SSS-C	Workstation Gold Support	\$40.00	3.50%	\$38.60
WS-2G-SSS-C	Workstation Gold Support for 2 Yrs	\$74.40	3.50%	\$71.80
WS-3G-SSS-C	Workstation Gold Support for 3 Yrs	\$102.00	3.50%	\$98.43
WS-P-SSS-C	Workstation Platinum Support	\$47.00	3.50%	\$45.36
WS-2P-SSS-C	Workstation Platinum Support for 2 Yrs	\$87.42	3.50%	\$84.36
WS-3P-SSS-C	Workstation Platinum Support for 3 Yrs	\$119.85	3.50%	\$115.66
<b>FUSION (Workstation for Mac) support is optional</b>				
FUS3-MKIT-CP	Fusion 3 Media Kit	\$14.99	15.75%	\$12.63
FUS3-VP-1-9-C	Fusion 3 (1-9 Licenses)	\$79.99	15.75%	\$67.39
FUS3-VP-10-49-C	Fusion 3 (10-49 Licenses)	\$69.99	15.75%	\$58.97
FUS3-VP-50-99-C	Fusion 3 (50-99 Licenses)	\$64.99	15.75%	\$54.75
FUS3-VP-100-249-C	Fusion 3 (100-249 Licenses)	\$59.99	15.75%	\$50.54
FUS3-VP-250-999-C	Fusion 3 (250-999 Licenses)	\$51.99	15.75%	\$43.80
FUS3-VP-1000-C	Fusion 3 (1000+ Licenses)	\$45.99	3.50%	\$44.38
FUS-SSS-T1-C	Fusion Support Tier 1 for 1 Yr (10-49 Licenses)	\$21.00	3.50%	\$20.27
FUS-SSS-T2-C	Fusion Support Tier 2 for 1 Yr (50-99 Licenses)	\$19.50	3.50%	\$18.82
FUS-SSS-T3-C	Fusion Support Tier 3 for 1 Yr (100-249 Licenses)	\$18.00	3.50%	\$17.37
FUS-SSS-T4-C	Fusion Support Tier 4 for 1 Yr (250-999 Licenses)	\$15.50	3.50%	\$14.96



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FUS-SSS-T5-C	Fusion Support Tier 5 for 1 Yr (1000+ Licenses)	\$14.00	3.50%	\$13.51
FUS-2-SSS-T1-C	Fusion Support Tier 1 for 2 Yrs (10-49 Licenses)	\$42.00	3.50%	\$40.53
FUS-2-SSS-T2-C	Fusion Support Tier 2 for 2 Yrs (50-99 Licenses)	\$39.00	3.50%	\$37.64
FUS-2-SSS-T3-C	Fusion Support Tier 3 for 2 Yrs (100-249 Licenses)	\$36.00	3.50%	\$34.74
FUS-2-SSS-T4-C	Fusion Support Tier 4 for 2 Yrs (250-999 Licenses)	\$31.00	3.50%	\$29.92
FUS-2-SSS-T5-C	Fusion Support Tier 5 for 2 Yrs (1000+ Licenses)	\$28.00	3.50%	\$27.02
FUS-3-SSS-T1-C	Fusion Support Tier 1 for 3 Yrs (10-49 Licenses)	\$63.00	3.50%	\$60.80
FUS-3-SSS-T2-C	Fusion Support Tier 2 for 3 Yrs (50-99 Licenses)	\$58.50	3.50%	\$56.45
FUS-3-SSS-T3-C	Fusion Support Tier 3 for 3 Yrs (100-249 Licenses)	\$54.00	3.50%	\$52.11
FUS-3-SSS-T4-C	Fusion Support Tier 4 for 3 Yrs (250-999 Licenses)	\$46.50	3.50%	\$44.87
FUS-3-SSS-T5-C	Fusion Support Tier 5 for 3 Yrs (1000+ Licenses)	\$42.00	3.50%	\$40.53
<b>ACE - support is required</b>				
ACE2-STR-ENG-W-C	LISH ACE 2 STARTER KIT	\$999.00	15.75%	\$841.66
ACE2-STR-G-SSS-C	GOLD SNS FOR ACE2-STR-ENG-W-C	\$250.00	3.50%	\$241.25
ACE2-STR-G-SSS-2YRC	2YR GOLD SNS FOR ACE2-STR-ENG-W-C	\$465.00	3.50%	\$448.73
ACE2-STR-G-SSS-3YR-C	3YR GOLD SNS FOR ACE2-STR-ENG-W-C	\$637.50	3.50%	\$615.19
ACE2-STR-P-SSS-C	PLATINUM SNS FOR ACE2-STR-ENG-W-C	\$298.00	3.50%	\$287.57
ACE2-STR-P-SSS-2YR-C	2YR PLATINUM SNS FOR ACE2-STR-ENG-W-C	\$554.28	3.50%	\$534.88
ACE2-STR-P-SSS-3YR-C	3YR PLATINUM SNS FOR ACE2-STR-ENG-W-C	\$759.90	3.50%	\$733.30
ACE2-STD-ENG-W-C	LISH ACE 2 STD KIT	\$4,999.00	15.75%	\$4,211.66
ACE2-STD-G-SSS-C	GOLD SUB SUP ACE STD KIT WIN	\$1,049.79	3.50%	\$1,013.05
ACE2-STD-G-SSS-2YR-C	2YR GOLD SUB SUP ACE STD KIT WIN	\$1,952.61	3.50%	\$1,884.27
ACE2-STD-G-SSS-3YR-C	3YR GOLD SUB SUP ACE STD KIT WIN	\$2,676.96	3.50%	\$2,583.27
ACE2-STD-P-SSS-C	PLATINUM SUB SUP ACE STD KIT WIN	\$1,249.75	3.50%	\$1,206.01
ACE2-STD-P-SSS-2YR-C	2YR PLATINUM SUB SUP ACE STD KIT WIN	\$2,324.54	3.50%	\$2,243.18
ACE2-STD-P-SSS-3YR-C	3YR PLATINUM SUB SUP ACE STD KIT WIN	\$3,186.86	3.50%	\$3,075.32
ACE2-ENT-ENG-W-C	ACE 2 ENT KIT ENGLISH	\$15,999.00	15.75%	\$13,479.16
ACE2-ENT-G-SSS-C	GOLD SUB SUP ACE ENT KIT WIN	\$3,359.79	3.50%	\$3,242.20
ACE2-ENT-G-SSS-2YR-C	2YR GOLD SUB SUP ACE ENT KIT WIN	\$6,249.21	3.50%	\$6,030.49
ACE2-ENT-G-SSS-3YR-C	3YR GOLD SUB SUP ACE ENT KIT WIN	\$8,567.46	3.50%	\$8,267.60
ACE2-ENT-P-SSS-C	PLATINUM SUB SUP ACE ENT KIT WIN	\$3,999.75	3.50%	\$3,859.76
ACE2-ENT-P-SSS-2YR-C	2YR PLATINUM SUB SUP ACE ENT KIT WIN	\$7,439.54	3.50%	\$7,179.16
ACE2-ENT-P-SSS-3YR-C	3YR PLATINUM SUB SUP ACE ENT KIT WIN	\$10,199.36	3.50%	\$9,842.38
ACE2-VOL-KEY-ADD	VOLUME LICENSING KEY ADDITIVE LICENSES	\$80.00	15.75%	\$67.40



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ACE2-VOL-KEY-G-SSS-C	GOLD SUB SUP VOL LICs KEY	\$16.80	3.50%	\$16.21
ACE2-VOL-KEY-G-SSS-2YR-C	2YR GOLD SUB SUP VOL LICs KEY	\$31.25	3.50%	\$30.16
ACE2-VOL-KEY-G-SSS-3YR-C	3YR GOLD SUB SUP VOL LICs KEY	\$42.84	3.50%	\$41.34
ACE2-VOL-KEY-P-SSS-C	SUB SUP VOL LICs KEY PLALTINUM	\$20.00	3.50%	\$19.30
ACE2-VOL-KEY-P-SSS-2YR-C	2YR PLATINUM SUB SUP VOL LICs KEY	\$37.20	3.50%	\$35.90
ACE2-VOL-KEY-P-SSS-3YR-C	3YR PLATINUM SUB SUP VOL LICs KEY	\$51.00	3.50%	\$49.22
ACE2-MGMT-SVR	ACE MGMT SVR OR WIN LINUX OR VIRTUAL APP	\$999.00	15.75%	\$841.66
ACE2-MGMT-G-SSS-C	GOLD SUB SUP ACE MGMT SVR	\$209.79	3.50%	\$202.45
ACE2-MGMT-G-SSS-2YR-C	2YR GOLD SUB SUP ACE MGMT	\$390.21	3.50%	\$376.55
ACE2-MGMT-G-SSS-3YR-C	3YR GOLD SUB SUP ACE MGMT SVR	\$534.96	3.50%	\$516.24
ACE2-MGMT-P-SSS-C	PLATINUM SUB SUP ACE MGMT SVR	\$249.75	3.50%	\$241.01
ACE2-MGMT-P-SSS-2YR-C	2YR PLATINUM SUB SUP ACE MGMT SVR	\$464.54	3.50%	\$448.28
ACE2-MGMT-P-SSS-3YR-C	3YR PLATINUM SUB SUP ACE MGMT SVR	\$636.86	3.50%	\$614.57
ACE2-CLIENT	ACE CLIENT LICs WIN OR LINUX ESD	\$99.00	15.75%	\$83.41
ACE2-CLIENT-G-SSS-C	ACAD GOLD SNS FOR ACE2-CLIENT-	\$12.47	3.50%	\$12.03
ACE2-CLIENT-G-SSS-2YR-C	2YR GOLD SNS FOR ACE2-CLIENT	\$38.67	3.50%	\$37.32
ACE2-CLIENT-G-SSS-3YR-C	3YR GOLD SNS FOR ACE2-CLIENT	\$53.01	3.50%	\$51.15
ACE2-CLIENT-P-SSS-C	PLATINUM SNS FOR ACE2-CLIENT	\$24.75	3.50%	\$23.88
ACE2-CLIENT-P-SSS-2YR-C	2YR PLATINUM SNS FOR ACE2-CLIENT	\$46.04	3.50%	\$44.43
ACE2-CLIENT-P-SSS-3YR-C	3YR PLATINUM SNS FOR ACE2-CLIENT	\$63.11	3.50%	\$60.90
<b>VMware Server (Actual License is a free download)</b>				
VMS-G-SSS-C	GOLD SNS FOR VMWARE SERVER PRO RESELLERS ONLY	\$350.00	3.50%	\$337.75
VMS-G-SSS-2YR-C	2YR GOLD SNS VMWARE SERVER UNLIMITED PROCESSOR	\$651.00	3.50%	\$628.22
VMS-G-SSS-3YR-C	3YR GOLD SNS VMWARE SERVER UNLIMITED PROCESSOR	\$892.50	3.50%	\$861.26
VMS-P-SSS-C	PLAT SNS FOR VMWARE SERVER PRO RESELLERS ONLY	\$450.00	3.50%	\$434.25
VMS-P-SSS-2YR-C	2YR PLATINUM SNS VMWARE SERVER UNLMTD PROCESSOR	\$837.00	3.50%	\$807.71
VMS-P-SSS-3YR-C	3YR PLATINUM SNS VMWARE SERVER UNLMTD PROCESSOR	\$1,147.50	3.50%	\$1,107.34
VMS-VCMS-C	VMWARE VCMS 1 FOR VMWARE SERVE PRICED PER VC APPLICATION INST	\$1,000.00	3.50%	\$965.00
VMS-VCMS-G-SSS-C	GOLD SUP/SUB VCMS FOR VMWARE SERVER PHONE SUPP M-F	\$650.00	3.50%	\$627.25
VMS-VCMS-G-SSS-2YR-C	2YR GOLD SNS VCMS FOR VMWARE SERVER	\$1,209.00	3.50%	\$1,166.69
VMS-VCMS-G-SSS-3YR-C	3YR GOLD SNS VCMS FOR VMWARE SERVER	\$1,657.50	3.50%	\$1,599.49
VMS-VCMS-P-SSS-C	PLATINUM SUP/SUB VCMS FOR VMWARE SERVER 24 HR PHONE SUPP	\$795.00	3.50%	\$767.18
VMS-VCMS-P-SSS-2YR-C	2YR PLATINUM SNS VCMS FOR VMWARE SERVER	\$1,478.70	3.50%	\$1,426.95
VMS-VCMS-P-SSS-3YR-C	3YR PLATINUM SNS VCMS FOR VMWARE SERVER	\$2,027.25	3.50%	\$1,956.30



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VMS-VCA-2U-C	VMWARE VCA 1 FOR VMWARE SERVER 2 CPU ADDITIVE LICENSES	\$400.00	15.75%	\$337.00
VMS-VCA-G-SSS-2U-C	GOLD SUP/SUB VCA 1 FOR VMS 2 PROC PHONE SUP M-F	\$84.00	3.50%	\$81.06
VMS-VCA-G-SSS-2U-2YR-C	2YR GOLD SNS VCA 1 FOR VMS 2 PROCESSOR	\$156.24	3.50%	\$150.77
VMS-VCA-G-SSS-2U-3YR-C	3YR GOLD SNS VCA 1 FOR VMS 2 PROCESSOR	\$214.20	3.50%	\$206.70
VMS-VCA-P-SSS-2U-C	PLATINUM SUP/SUB VCA 1 FOR VMS 2 PROC 24 PHONE SUP	\$100.00	3.50%	\$96.50
VMS-VCA-P-SSS-2U-2YR-C	2YR PLATINUM SNS VCA 1 FOR VMS 2 PROCESSOR	\$186.00	3.50%	\$179.49
VMS-VCA-P-SSS-2U-3YR-C	3YR PLATINUM SNS VCA 1 FOR VMS 2 PROCESSOR	\$255.00	3.50%	\$246.08
VMS-VCA-4U-C	VMWARE VCA 1 FOR VMWARE SERVER 4 CPU ADDITIVE LICENSES	\$800.00	3.50%	\$772.00
VMS-VCA-G-SSS-4U-C	GOLD SUP/SUB VCA 1 FOR VMS 4 PROC PHONE SUP M-F	\$168.00	3.50%	\$162.12
VMS-VCA-G-SSS-4U-2YR-C	2YR GOLD SNS VCA 1 FOR VMS 4 PROCESSOR	\$312.48	3.50%	\$301.54
VMS-VCA-G-SSS-4U-3YR-C	3YR GOLD SNS VCA 1 FOR VMS 4 PROCESSOR	\$428.40	3.50%	\$413.41
VMS-VCA-P-SSS-4U-C	PLATINUM SUP/SUB VCA 1 FOR VMS 4 PROC 24 PHONE SUP	\$200.00	3.50%	\$193.00
VMS-VCA-P-SSS-4U-2YR-C	2YR PLATINUM SNS VCA 1 FOR VMS 4 PROCESSOR	\$372.00	3.50%	\$358.98
VMS-VCA-P-SSS-4U-3YR-C	3YR PLATINUM SNS VCA 1 FOR VMS 4 PROCESSOR	\$510.00	3.50%	\$492.15
VMS-VCMS-BUN-C	VMWARE SERVER SMB BUNDLE VCMS/ 3-VC AGNTS/ 2 INCIDENTS	\$1,500.00	3.50%	\$1,447.50
VMS-VCA-1-SUP-C	SUP INCIDENT VMWARE VC & VCA WEB-BASED	\$150.00	3.50%	\$144.75
VMS-VCA-3-SUP-C	SUP 3 INCIDENTS VMWARE VC & VC WEB-BASED	\$375.00	3.50%	\$361.88
VMS-VCA-5-SUP-C	SUP 5 INCIDENTS VMWARE VC & VC WEB-BASED	\$500.00	3.50%	\$482.50
<b>vSphere 4.0</b>				
<b>ESXi Upgrades</b>				
VS4-ESXi-STD-UG-C	UPG ESXI TO VSPHERE STD FOR 1CPU	\$795.00	15.75%	\$669.79
VS4-ESXi-ADV-UG-C	UPG ESXI TO VSPHERE ADV FOR 1CPU	\$2,245.00	15.75%	\$1,891.41
VS4-ESXi-ENT-PL-UG-C	UPG ESXI TO VSPHERE ENT PLUS FOR 1CPU	\$3,495.00	15.75%	\$2,944.54
<b>ESXi 4 Support</b>				
VS4-ESXi-G-SSS-C	GOLD SNS FOR ESXI 4 FOR 1 CPU 1YR	\$248.00	3.50%	\$239.32
VS4-ESXi-P-SSS-C	PLAT SNS FOR ESXI 4 FOR 1 CPU 1YR	\$298.00	3.50%	\$287.57
<b>ESX Incident Support</b>				
ESX-1PAK-C	ESX PER INCIDENT SUP EMAIL+ PHONE 1 INCIDENT/YR	\$299.00	3.50%	\$288.54
ESX-3PAK-C	ESX PER INCIDENT SUP EMAIL+ PHONE 3 INCIDENTS/YR	\$749.00	3.50%	\$722.79
ESX-5PAK-C	ESX PER INCIDENT SUP EMAIL + PHONE 5 INCIDENTS/YR	\$1,149.00	3.50%	\$1,108.79
<b>vSphere 4.0 Editions</b>				
VS4-STD-C	VSPHERE 4 STD FOR 1 CPU	\$795.00	15.75%	\$669.79
VS4-STD-2M-GSSS-C	PH SUP 6AM-6PM PT M-F ONLY USD W/UPG SKU NOT FOR RNWLS	\$46.00	3.50%	\$44.39
VS4-STD-2M-PSSS-C	PH SUP 24X7 WK M-F ONLY USD W/UPG SKU NOT FOR RNWLS	\$54.00	3.50%	\$52.11



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VS4-STD-G-SSS-C	GOLD SNS FOR VSPHERE STD FOR 1CPU 1YR	\$273.00	3.50%	\$263.45
VS4-STD-2G-SSS-C	GOLD SNS FOR VSPHERE STD FOR 1CPU 2YR	\$507.78	3.50%	\$490.01
VS4-STD-3G-SSS-C	GOLD SNS FOR VSPHERE STD FOR 1CPU 3YR	\$696.15	3.50%	\$671.78
VS4-STD-P-SSS-C	PLAT SNS FOR VSPHERE STD FOR 1CPU 1YR	\$323.00	3.50%	\$311.70
VS4-STD-2P-SSS-C	PLAT SNS FOR VSPHERE STD FOR 1CPU 2YR	\$600.78	3.50%	\$579.75
VS4-STD-3P-SSS-C	PLAT SNS FOR VSPHERE STD FOR 1CPU 3YR	\$823.65	3.50%	\$794.82
VS4-ADV-C	VSPHERE 4 ADV FOR 1 CPU	\$2,245.00	15.75%	\$1,891.41
VS4-ADV-2M-GSSS-C	PH SUP 6AM-6PM PT M-F ONLY USD W/UPG SKU NOT FOR RNWLS	\$79.00	3.50%	\$76.24
VS4-ADV-2M-PSSS-C	PH SUP 24X7 WK M-F ONLY USD W/UPG SKU NOT FOR RNWLS	\$94.00	3.50%	\$90.71
VS4-ADV-G-SSS-C	GOLD SNS FOR VSPHERE ADV FOR 1CPU 1YR	\$472.00	3.50%	\$455.48
VS4-ADV-2G-SSS-C	GOLD SNS FOR VSPHERE ADV FOR 1CPU 2YR	\$877.92	3.50%	\$847.19
VS4-ADV-3G-SSS-C	GOLD SNS FOR VSPHERE ADV FOR 1CPU 3YR	\$1,203.60	3.50%	\$1,161.47
VS4-ADV-P-SSS-C	PLAT SNS FOR VSPHERE ADV FOR 1CPU 1YR	\$561.00	3.50%	\$541.37
VS4-ADV-2P-SSS-C	PLAT SNS FOR VSPHERE ADV FOR 1CPU 2YR	\$1,043.46	3.50%	\$1,006.94
VS4-ADV-3P-SSS-C	PLAT SNS FOR VSPHERE ADV FOR 1CPU 3YR	\$1,430.55	3.50%	\$1,380.48
VS4-ENT-C	VSPHERE 4 ENT FOR 1 CPU	\$2,875.00	15.75%	\$2,422.19
VS4-ENT-2M-GSSS-C	PH SUP 6AM-6PM PT M-F ONLY USD W/UPG SKU NOT FOR RNWLS	\$101.00	3.50%	\$97.47
VS4-ENT-2M-PSSS-C	PH SUP 24X7 WK M-F ONLY USD W/UPG SKU NOT FOR RNWLS	\$120.00	3.50%	\$115.80
VS4-ENT-G-SSS-C	GOLD SNS FOR VSPHERE ENT FOR 1CPU 1YR	\$604.00	3.50%	\$582.86
VS4-ENT-2G-SSS-C	GOLD SNS FOR VSPHERE ENT FOR 1CPU 2YR	\$1,123.44	3.50%	\$1,084.12
VS4-ENT-3G-SSS-C	GOLD SNS FOR VSPHERE ENT FOR 1CPU 3YR	\$1,540.20	3.50%	\$1,486.29
VS4-ENT-P-SSS-C	PLAT SNS FOR VSPHERE ENT FOR 1CPU 1YR	\$719.00	3.50%	\$693.84
VS4-ENT-2P-SSS-C	PLAT SNS FOR VSPHERE ENT FOR 1CPU 2YR	\$1,337.34	3.50%	\$1,290.53
VS4-ENT-3P-SSS-C	PLAT SNS FOR VSPHERE ENT FOR 1CPU 3YR	\$1,833.45	3.50%	\$1,769.28
VS4-ENT-PL-C	VSPHERE 4 ENT PLUS FOR 1 CPU	\$3,495.00	15.75%	\$2,944.54
VS4-ENT-PL-2M-GSSS-C	PH SUP 6AM-6PM PT M-F ONLY USD W/UPG SKU NOT FOR RNWLS	\$122.00	3.50%	\$117.73
VS4-ENT-PL-2M-PSSS-C	PH SUP 24X7 WK M-F ONLY USD W/UPG SKU NOT FOR RNWLS	\$146.00	3.50%	\$140.89
VS4-ENT-PL-G-SSS-C	GOLD SNS FOR VSPHERE ENT PLUS FOR 1CPU 1YR	\$734.00	3.50%	\$708.31
VS4-ENT-PL-2G-SSS-C	GOLD SNS FOR VSPHERE ENT PLUS FOR 1CPU 2YR	\$1,365.24	3.50%	\$1,317.46
VS4-ENT-PL-3G-SSS-C	GOLD SNS FOR VSPHERE ENT PLUS FOR 1CPU 3YR	\$1,871.70	3.50%	\$1,806.19
VS4-ENT-PL-P-SSS-C	PLAT SNS FOR VSPHERE ENT PLUS FOR 1CPU 1YR	\$874.00	3.50%	\$843.41
VS4-ENT-PL-2P-SSS-C	PLAT SNS FOR VSPHERE ENT PLUS FOR 1CPU 2YR	\$1,625.64	3.50%	\$1,568.74
VS4-ENT-PL-3P-SSS-C	PLAT SNS FOR VSPHERE ENT PLUS FOR 1CPU 3YR	\$2,228.70	3.50%	\$2,150.70
VS4-STD-ADV-UG-C	UPG VSPHERE STD TO VSPHERE ADV FOR 1CPU	\$1,595.00	15.75%	\$1,343.79



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VS4-STD-ENT-PL-UG-C	UPG VSPHERE STD TO VSPHERE ENT PLUS FOR 1CPU	\$2,970.00	15.75%	\$2,502.23
VS4-ENT-ENT-PL-UG-C	UPG VSPHERE ENT TO VSPHERE ENT PLUS FOR 1CPU	\$685.00	15.75%	\$577.11
VS4-2VM-ENT-PL-UG-C	UPG VSPHERE STD WITH VMOTION & STG VMOTION TO VS4 ENT+ 1CPU	\$1,650.00	15.75%	\$1,390.13
VS4-ADV-ENT-PL-UG-C	UPG VSPHERE ADV TO VSPHERE ENT PLUS FOR 1CPU	\$1,375.00	15.75%	\$1,158.44
<b>vSphere Essentials Bundles</b>				
VS4-ESSL-BUN-C	VSPHERE 4 ESSL BUNDLE FOR 3 HOSTS	\$879.00	15.75%	\$740.56
VS4-ESSL-SUB-C	SUB ONLY FOR VSPHERE ESSENTIALS BUNDLE FOR 1YR	\$116.00	15.75%	\$97.73
VS4-ESSL-2SUB-C	Vsphere Essentials Bundle 2YR Subscription	\$215.76	15.75%	\$181.78
VS4-ESSL-3SUB-C	Vsphere Essentials Bundle 3YR Subscription	\$295.80	15.75%	\$249.21
VS4-ESSL-1PAK-C	VSPHERE ESSL PER INCIDENT SUP EMAIL+PHONE 1 INCIDENT/YR	\$299.00	3.50%	\$288.54
VS4-ESSL-3PAK-C	VSPHERE ESSL PER INCIDENT SUP EMAIL+PHONE 3 INCIDENT/YR	\$749.00	3.50%	\$722.79
VS4-ESSL-5PAK-C	VSPHERE ESSL PER INCIDENT SUP EMAIL+PHONE 5 INCIDENT/YR	\$1,149.00	3.50%	\$1,108.79
VS4-ESSL-ESSL-PL-UG-C	UPG VSPHERE 4 ESSL BUNDLE TO VSPHERE ESSL PLUS BUN FOR 3 HO	\$2,195.00	15.75%	\$1,849.29
VS4-ESSL-PL-BUN-C	VSPHERE 4 ESSL PLUS BUNDLE FOR 3 HOSTS	\$2,995.00	15.75%	\$2,523.29
VS4-ESSPL-2M-GSSS-C	PH SUP 6AM-6PM PT M-F ONLY USD W/UPG SKU NOT FOR RNWLS	\$105.00	3.50%	\$101.33
VS4-ESSPL-2M-PSSS-C	PH SUP 24X7 WK M-F ONLY USD W/UPG SKU NOT FOR RNWLS	\$125.00	3.50%	\$120.63
VS4-ESSL-PL-BUN-G-SSS-C	GOLD SNS VSPHERE ESSL PLUS BUNDLE 1YR	\$629.00	3.50%	\$606.99
VS4-ESSL-PL-BUN-2G-SSS-C	GOLD SNS VSPHERE ESSL PLUS BUNDLE 2YR	\$1,169.94	3.50%	\$1,128.99
VS4-ESSL-PL-BUN-3G-SSS-C	GOLD SNS VSPHERE ESSL PLUS BUNDLE 3YR	\$1,603.95	3.50%	\$1,547.81
VS4-ESSL-PL-BUN-P-SSS-C	PLAT SNS VSPHERE ESSL PLUS BUNDLE 1YR	\$749.00	3.50%	\$722.79
VS4-ESSL-PL-BUN-2P-SSS-C	PLAT SNS VSPHERE ESSL PLUS BUNDLE 2YR	\$1,393.14	3.50%	\$1,344.38
VS4-ESSL-PL-BUN-3P-SSS-C	PLAT SNS VSPHERE ESSL PLUS BUNDLE 3YR	\$1,909.95	3.50%	\$1,843.10
<b>vCenter (Virtual Center) 4.0</b>				
VCS-FND-C	VCENTER SERVER 4 FND FOR VSPHERE UP TO 3 HOSTS	\$1,495.00	15.75%	\$1,259.54
VCS-FND-G-SSS-C	GOLD SNS FOR VCENTER SERVER 4 FND FOR VSPHERE	\$545.00	3.50%	\$525.93
VCS-FND-2G-SSS-C	GOLD SNS FOR VCENTER SERVER 4 FND FOR VSPHERE 2YR	\$1,013.70	3.50%	\$978.22
VCS-FND-3G-SSS-C	GOLD SNS FOR VCENTER SERVER 4 FND FOR VSPHERE 3YR	\$1,389.75	3.50%	\$1,341.11
VCS-FND-P-SSS-C	PLAT SNS FOR VCENTER SERVER 4 FND FOR VSPHERE	\$645.00	3.50%	\$622.43
VCS-FND-2P-SSS-C	PLAT SNS FOR VCENTER SERVER 4 FND FOR VSPHERE 2YR	\$1,199.70	3.50%	\$1,157.71
VCS-FND-3P-SSS-C	PLAT SNS FOR VCENTER SERVER 4 FND FOR VSPHERE 3YR	\$1,644.75	3.50%	\$1,587.18
VCS-FND-STD-UG-C	UPG VCENTER SERVER FND TO VCENTER SERVER STD	\$3,845.00	15.75%	\$3,239.41
VCS-STD-C	VCENTER SERVER 4 STD FOR VSPHERE	\$4,995.00	15.75%	\$4,208.29
VCS-STD-2M-GSSS-C	PH SUP 6AM-6PM PT M-F ONLY USD W/UPG SKU NOT FOR RNWLS	\$175.00	3.50%	\$168.88



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VCS-STD-2M-PSSS-C	PH SUP 24X7 WK M-F ONLY USD W/UPG SKU NOT FOR RNWLS	\$208.00	15.75%	\$175.24
VCS-STD-G-SSS-C	GOLD SNS FOR VCENTER SERVER 4 STD	\$1,049.00	3.50%	\$1,012.29
VCS-STD-2G-SSS-C	GOLD SNS FOR VCENTER SERVER 4 STD 2YR	\$1,951.14	3.50%	\$1,882.85
VCS-STD-3G-SSS-C	GOLD SNS FOR VCENTER SERVER 4 STD 3YR	\$2,674.95	3.50%	\$2,581.33
VCS-STD-P-SSS-C	PLAT SNS FOR VCENTER SERVER 4 STD	\$1,249.00	3.50%	\$1,205.29
VCS-STD-2P-SSS-C	PLAT SNS FOR VCENTER SERVER 4 STD 2YR	\$2,323.14	3.50%	\$2,241.83
VCS-STD-3P-SSS-C	PLAT SNS FOR VCENTER SERVER 4 STD 3YR	\$3,184.95	3.50%	\$3,073.48
<b>vSphere Acceleration Kits</b>				
VS4-ADV-AK-C	ADV AK FOR 6 CPUS INCL VSPHERE ADV FOR 6CPU 1 VC SERVER FND	\$10,495.00	15.75%	\$8,842.04
VS4-ADV-AK-2M-GSSS-C	PH SUP 6AM-6PM PT M-F ONLY USD W/UPG SKU NOT FOR RNWLS	\$367.00	3.50%	\$354.16
VS4-ADV-AK-2M-PSSS-C	PH SUP 24X7 WK M-F ONLY USD W/UPG SKU NOT FOR RNWLS	\$437.00	3.50%	\$421.71
VS4-ADV-AK-G-SSS-C	GOLD SNS ADV AK FOR 6 CPUS FOR 6CPU 1YR	\$2,204.00	3.50%	\$2,126.86
VS4-ADV-AK-2G-SSS-C	GOLD SNS ADV AK FOR 6 CPUS FOR 6CPU 2YR	\$4,099.44	3.50%	\$3,955.96
VS4-ADV-AK-3G-SSS-C	GOLD SNS ADV AK FOR 6 CPUS FOR 6CPU 3YR	\$5,620.20	3.50%	\$5,423.49
VS4-ADV-AK-P-SSS-C	PLAT SNS ADV AK FOR 6 CPUS FOR 6CPU 1YR	\$2,624.00	3.50%	\$2,532.16
VS4-ADV-AK-2P-SSS-C	PLAT SNS ADV AK FOR 6 CPUS FOR 6CPU 2YR	\$4,880.64	3.50%	\$4,709.82
VS4-ADV-AK-3P-SSS-C	PLAT SNS ADV AK FOR 6 CPUS FOR 6CPU 3YR	\$6,691.20	3.50%	\$6,457.01
VS4-ENT-PL-AK-C	ENT PLUS AK FOR 8 CPUS	\$26,395.00	15.75%	\$22,237.79
VS4-EPL-AK-2M-GSSS-C	PH SUP 6AM-6PM PT M-F ONLY USD W/UPG SKU NOT FOR RNWLS	\$924.00	3.50%	\$891.66
VS4-EPL-AK-2M-PSSS-C	PH SUP 24X7 WK M-F ONLY USD W/UPG SKU NOT FOR RNWLS	\$1,100.00	3.50%	\$1,061.50
VS4-ENT-PL-AK-G-SSS-C	GOLD SNS ENT PLUS AK FOR 8 CPUS 1YR	\$5,543.00	3.50%	\$5,349.00
VS4-ENT-PL-AK-2G-SSS-C	GOLD SNS ENT PLUS AK FOR 8 CPUS 2YR	\$10,309.98	3.50%	\$9,949.13
VS4-ENT-PL-AK-3G-SSS-C	GOLD SNS ENT PLUS AK FOR 8 CPUS 3YR	\$14,134.65	3.50%	\$13,639.94
VS4-ENT-PL-AK-P-SSS-C	PLAT SNS ENT PLUS AK FOR 8 CPUS 1YR	\$6,599.00	3.50%	\$6,368.04
VS4-ENT-PL-AK-2P-SSS-C	PLAT SNS ENT PLUS AK FOR 8 CPUS 2YR	\$12,274.14	3.50%	\$11,844.55
VS4-ENT-PL-AK-3P-SSS-C	PLAT SNS ENT PLUS AK FOR 8 CPUS 3YR	\$16,827.45	3.50%	\$16,238.49
VS4-MS-AK-C	vSphere MidSize Acceleration Kit	\$17,795.00	15.75%	\$14,992.29
VS4-MS-AK-2M-GSSS-C	vSphere MidSize Acceleration Kit Basic Support for 2 Months	\$624.00	15.75%	\$525.72
VS4-MS-AK-G-SSS-C	vSphere MidSize Acceleration Kit Basic	\$3,737.00	15.75%	\$3,148.42
VS4-MS-AK-2G-SSS-C	vSphere MidSize Acceleration Kit Basic Support for 2 Years	\$6,950.82	15.75%	\$5,856.07
VS4-MS-AK-3G-SSS-C	vSphere MidSize Acceleration Kit Basic Support for 3 Years	\$9,529.35	15.75%	\$8,028.48
VS4-MS-AK-2M-PSSS-C	vSphere MidSize Acceleration Kit Production Support for 2 Months	\$742.00	15.75%	\$625.14
VS4-MS-AK-P-SSS-C	vSphere MidSize Acceleration Kit Production Support	\$4,449.00	15.75%	\$3,748.28
VS4-MS-AK-2P-SSS-C	vSphere MidSize Acceleration Kit Production Support for 2 Years	\$8,275.14	15.75%	\$6,971.81



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VS4-MS-AK-3P-SSS-C	vSphere MidSize Acceleration Kit Production Support for 3 Years	\$11,344.95	15.75%	\$9,558.12
VS4-FND-AK-UG-C	UPG VI FND AK TO VSPHERE ADV AK NO PSO IN UPG	\$8,250.00	15.75%	\$6,950.63
VS4-STD-AK-UG-C	UPG VI STD AK TO VSPHERE ADV AK NO PSO IN UPG	\$4,950.00	15.75%	\$4,170.38
VS4-MID-AK-UG-C	UPG VI MIDSIZE AK TO VSPHERE ENT PLUS AK	\$10,560.00	15.75%	\$8,896.80
VS4-ENT-AK-UG-C	UPG VI ENT AK TO VSPHERE ENT PLUS 8 CPU AK	\$5,450.00	15.75%	\$4,591.63
VS4-ESPL-AD-AK-UG-C	Upgrade vSphere Essentials Plus bundle to vSphere Advanced AK 6 Cpu's	\$8,250.00	15.75%	\$6,950.63
VS4-ESPL-MS-AK-UG-C	Upgrade vSphere Essentials Plus bundle to vSphere Mid-Size AK 6 Cpu's	\$15,550.00	15.75%	\$13,100.88
VS4-FND-MS-AK-UG-C	Vi3 FND AK kit to vSphere Midsize 6 CPU kit	\$16,250.00	15.75%	\$13,690.63
VS4-STD-MS-AK-UG-C	Upgrade Vi3 STD AK TO vSphere Midsize AK-6 CPUS	\$12,950.00	15.75%	\$10,910.38
VS4-ADVT-MS-AK-UG-C	VS4 ADV OR ADV W/Training kit to VS4 MIDSZ AK w/6 CPUS NO PSO included in Upgrade	\$7,950.00	15.75%	\$6,697.88
<b>vSphere STD to vSphere STD with Data Recovery Upgrade</b>				
VS4-STD-STD-DR-UG-C	UPG VSPHERE STD TO VSPHERE STD + DATA RECOVERY FOR 1CPU	\$695.00	15.75%	\$585.54
<b>vSphere STD with Data Recovery</b>				
VS4-STD-DR-C	VSPHERE 4 STD+DATA RECOVERY FOR 1CPU	\$1,490.00	15.75%	\$1,255.33
VS4-STD-DR-G-SSS-C	GOLD SNS FOR VSPHERE STD+DATA RECOVERY FOR 1CPU 1YR	\$419.00	3.50%	\$404.34
VS4-STD-DR-2G-SSS-C	GOLD SNS FOR VSPHERE STD+DATA RECOVERY FOR 1CPU 2YR	\$779.34	3.50%	\$752.06
VS4-STD-DR-3G-SSS-C	GOLD SNS FOR VSPHERE STD+DATA RECOVERY FOR 1CPU 3YR	\$1,068.45	3.50%	\$1,031.05
VS4-STD-DR-P-SSS-C	PLAT SNS FOR VSPHERE STD+DATA RECOVERY FOR 1CPU 1YR	\$497.00	3.50%	\$479.61
VS4-STD-DR-2P-SSS-C	PLAT SNS FOR VSPHERE STD+DATA RECOVERY FOR 1CPU 2YR	\$924.42	3.50%	\$892.07
VS4-STD-DR-3P-SSS-C	PLAT SNS FOR VSPHERE STD+DATA RECOVERY FOR 1CPU 3YR	\$1,267.35	3.50%	\$1,222.99
VS4-STD-DR-ADV-UG-C	UPG VSPHERE STD PLUS DATA RECOVERY TO VSPHERE ADV FOR 1C	\$830.00	15.75%	\$699.28
VS4-STD-DR-ENT-PL-U-C	UPG DATA RECOVERY ADD-ON TO VSPHERE ENT PLUS FOR 1CPU	\$2,205.00	15.75%	\$1,857.71
<b>vCenter Server Heartbeat</b>				
VCHB-VCMS-C	VCENTER SVR HEARTBEAT FOR 1 VCENTER SVR	\$9,995.00	15.75%	\$8,420.79
VCHB-VCMS-G-SSS-C	GOLD SNS VCENTER SVR HEARTBEAT FOR 1 VCENTER SVR	\$2,098.95	3.50%	\$2,025.49
VCHB-VCMS-2G-SSS-C	2YR GOLD SNS VCENTER SVR HEARTBEAT FOR 1 VCENTER SVR	\$3,904.05	3.50%	\$3,767.41
VCHB-VCMS-3G-SSS-C	3YR GOLD SNS VCENTER SVR HEARTBEAT FOR 1 VCENTER SVR	\$5,352.32	3.50%	\$5,164.99
VCHB-VCMS-P-SSS-C	PLAT SNS VCENTER SVR HEARTBEAT FOR 1 VCENTER SVR	\$2,498.75	3.50%	\$2,411.29
VCHB-VCMS-2P-SSS-C	2YR PLAT SNS VCENTER SVR FOR 1 VCENTER SVR	\$4,647.68	3.50%	\$4,485.01
VCHB-VCMS-3P-SSS-C	3YR PLAT SNS VCENTER SVR FOR 1 VCENTER SVR	\$6,371.81	3.50%	\$6,148.80
<b>Capacity IQ for Virtual Center</b>				
VC-CIQ-C	vCenter Capacity IQ for 1 CPU	\$495.00	15.75%	\$417.04
VC-CIQ-G-SSS-C	vCenter Capacity IQ for 1 CPU Gold SNS	\$104.00	3.50%	\$100.36



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VC-CIQ-2G-SSS-C	vCenter Capacity IQ for 1 CPU Gold SNS for 2 Yrs	\$193.44	3.50%	\$186.67
VC-CIQ-3G-SSS-C	vCenter Capacity IQ for 1 CPU Gold SNS for 3 Yrs	\$265.20	3.50%	\$255.92
VC-CIQ-P-SSS-C	vCenter Capacity IQ for 1 CPU Platinum SNS	\$124.00	3.50%	\$119.66
VC-CIQ-2P-SSS-C	vCenter Capacity IQ for 1 CPU Platinum SNS for 2 Yrs	\$230.64	3.50%	\$222.57
VC-CIQ-3P-SSS-C	vCenter Capacity IQ for 1 CPU Platinum SNS for 3 Yrs	\$316.20	3.50%	\$305.13
<b>Lifecycle Manager</b>				
VC-VLCM-C	Vmware Lifecycle Manager	\$750.00	15.75%	\$631.88
VC-VLCM-G-SSS-C	Vmware Lifecycle Manager Gold Support	\$158.00	3.50%	\$152.47
VC-VLCM-2G-SSS-C	Vmware Lifecycle Manager Gold Support 2 Years	\$293.88	3.50%	\$283.59
VC-VLCM-3G-SSS-C	Vmware Lifecycle Manager Gold Support 3 Years	\$402.90	3.50%	\$388.80
VC-VLCM-P-SSS-C	Vmware Lifecycle Manager Platinum Support	\$188.00	3.50%	\$181.42
VC-VLCM-2P-SSS-C	Vmware Lifecycle Manager Platinum Support 2 Years	\$349.68	3.50%	\$337.44
VC-VLCM-3P-SSS-C	Vmware Lifecycle Manager Platinum Support 3 Years	\$479.40	3.50%	\$462.62
<b>Lab Manager</b>				
VC-VLM4-C	VCENTER LAB MGR 4.0 FOR 1 C PU	\$1,495.00	15.75%	\$1,259.54
VC-VLM4-G-SSS-C	SUB SUP GOLD FOR V CENTER LAB MGR	\$314.00	3.50%	\$303.01
VC-VLM4-2G-SSS-C	2YR GOLD SNS FOR VCENTER LAB MGR	\$584.00	3.50%	\$563.56
VC-VLM4-3G-SSS-C	3YR GOLD SNS FOR VCENTER LAB MGR	\$801.00	3.50%	\$772.97
VC-VLM4-P-SSS-C	PLAT SNS FOR VCENTER LAB MGR	\$374.00	3.50%	\$360.91
VC-VLM4-2P-SSS-C	2YR PLAT SNS FOR VCENTER LAB MGR	\$696.00	3.50%	\$671.64
VC-VLM4-3P-SSS-C	3YR PLAT SNS FOR VCENTER LAB MGR	\$954.00	3.50%	\$920.61
<b>vCenter Chargeback for 1 CPU</b>				
VC-CHBK-C	VCENTER CHARGEBACK FOR 1 CP U	\$750.00	15.75%	\$631.88
VC-CHBK-G-SSS-C	GOLD SNS FOR VCENTER CHARGE BACK	\$158.00	3.50%	\$152.47
VC-CHBK-2G-SSS-C	2YR GOLD SNS FOR VCENTER CHARGEBACK	\$294.00	3.50%	\$283.71
VC-VCBK-3G-SSS-C	3YR GOLD SNS FOR VCENTER CHARGEBACK	\$403.00	3.50%	\$388.90
VC-CHBK-P-SSS-C	PLAT SNS FOR VCENTER FORCHA RGEBACK	\$188.00	3.50%	\$181.42
VC-CHBK-2P-SSS-C	2YR PLAT SNS FOR VCENTER CHARGEBACK	\$350.00	3.50%	\$337.75
VC-VCBK-3P-SSS-C	3YR PLAT SNS FOR VCENTER CHARGEBACK	\$479.00	3.50%	\$462.24
<b>VIEW ENTERPRISE 4.0</b>				
VU4-EN-STR-C	View 4.0 Enterprise Starter Kit	\$1,500.00	15.75%	\$1,263.75
VU4-EN-STR-G-SSS-C	Gold SNS	\$315.00	3.50%	\$303.98
VU4-EN-STR-2G-SSS-C	2 YR Gold SNS	\$585.90	3.50%	\$565.39
VU4-EN-STR-3G-SSS-C	3 YR Gold SNS	\$803.25	3.50%	\$775.14



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VU4-EN-STR-P-SSS-C	Platinum SNS	\$375.00	3.50%	\$361.88
VU4-EN-STR-2P-SSS-C	2 YR Platinum SNS	\$697.50	3.50%	\$673.09
VU4-EN-STR-3P-SSS-C	3 YR Platinum SNS	\$956.25	3.50%	\$922.78
VU4-EN-10-C	View 4.0 10 Packs	\$1,500.00	15.75%	\$1,263.75
VU4-EN-10-G-SSS-C	Gold SNS	\$315.00	3.50%	\$303.98
VU4-EN-10-2G-SSS-C	2 YR Gold SNS	\$585.90	3.50%	\$565.39
VU4-EN-10-3G-SSS-C	3 YR Gold SNS	\$803.25	3.50%	\$775.14
VU4-EN-10-P-SSS-C	Platinum SNS	\$375.00	3.50%	\$361.88
VU4-EN-10-2P-SSS-C	2 YR Platinum SNS	\$697.50	3.50%	\$673.09
VU4-EN-10-3P-SSS-C	3 YR Platinum SNS	\$956.25	3.50%	\$922.78
VU4-EN-A10-C	View 4.0 Add 10 Packs	\$500.00	15.75%	\$421.25
VU4-EN-A10-G-SSS-C	Gold SNS	\$105.00	3.50%	\$101.33
VU4-EN-A10-2G-SSS-C	2 YR Gold SNS	\$195.30	3.50%	\$188.46
VU4-EN-A10-3G-SSS-C	3 YR Gold SNS	\$267.75	3.50%	\$258.38
VU4-EN-A10-P-SSS-C	Platinum SNS	\$125.00	3.50%	\$120.63
VU4-EN-A10-2P-SSS-C	2 YR Platinum SNS	\$232.50	3.50%	\$224.36
VU4-EN-A10-3P-SSS-C	3 YR Platinum SNS	\$318.75	3.50%	\$307.59
VU4-EN-100-C	View 4.0 100 Packs	\$15,000.00	15.75%	\$12,637.50
VU4-EN-100-G-SSS-C	Gold SNS	\$3,150.00	3.50%	\$3,039.75
VU4-EN-100-2G-SSS-C	2 YR Gold SNS	\$5,859.00	3.50%	\$5,653.94
VU4-EN-100-3G-SSS-C	3 YR Gold SNS	\$8,032.50	3.50%	\$7,751.36
VU4-EN-100-P-SSS-C	Platinum SNS	\$3,750.00	3.50%	\$3,618.75
VU4-EN-100-2P-SSS-C	2 YR Platinum SNS	\$6,975.00	3.50%	\$6,730.88
VU4-EN-100-3P-SSS-C	3 YR Platinum SNS	\$9,562.50	3.50%	\$9,227.81
VU4-EN-A100-C	View 4.0 Add 100 Packs	\$5,000.00	15.75%	\$4,212.50
VU4-EN-A100-G-SSS-C	Gold SNS	\$1,050.00	3.50%	\$1,013.25
VU4-EN-A100-2G-SSS-C	2 YR Gold SNS	\$1,953.00	3.50%	\$1,884.65
VU4-EN-A100-3G-SSS-C	3 YR Gold SNS	\$2,677.50	3.50%	\$2,583.79
VU4-EN-A100-P-SSS-C	Platinum SNS	\$1,250.00	3.50%	\$1,206.25
VU4-EN-A100-2P-SSS-C	2 YR Platinum SNS	\$2,325.00	3.50%	\$2,243.63
VU4-EN-A100-3P-SSS-C	3 YR Platinum SNS	\$3,187.50	3.50%	\$3,075.94
<b>VIEW PREMIER 4.0</b>				
VU4-PR-STR-C	View 4.0 Premier Starter Kit	\$2,500.00	15.75%	\$2,106.25
VU4-PR-STR-G-SSS-C	Gold SNS	\$525.00	3.50%	\$506.63



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VU4-PR-STR-2G-SSS-C	2 YR Gold SNS	\$976.50	3.50%	\$942.32
VU4-PR-STR-3G-SSS-C	3 YR Gold SNS	\$1,338.75	3.50%	\$1,291.89
VU4-PR-STR-P-SSS-C	Platinum SNS	\$625.00	3.50%	\$603.13
VU4-PR-STR-2P-SSS-C	2 YR Platinum SNS	\$1,162.50	3.50%	\$1,121.81
VU4-PR-STR-3P-SSS-C	3 YR Platinum SNS	\$1,593.75	3.50%	\$1,537.97
VU4-PR-10-C	View 4.0 Premier 10 Packs	\$2,500.00	15.75%	\$2,106.25
VU4-PR-10-G-SSS-C	Gold SNS	\$525.00	3.50%	\$506.63
VU4-PR-10-2G-SSS-C	2 YR Gold SNS	\$976.50	3.50%	\$942.32
VU4-PR-10-3G-SSS-C	3 YR Gold SNS	\$1,338.75	3.50%	\$1,291.89
VU4-PR-10-P-SSS-C	Platinum SNS	\$625.00	3.50%	\$603.13
VU4-PR-10-2P-SSS-C	2 YR Platinum SNS	\$1,162.50	3.50%	\$1,121.81
VU4-PR-10-3P-SSS-C	3 YR Platinum SNS	\$1,593.75	3.50%	\$1,537.97
VU4-PR-A10-C	View 4.0 Premier Add 10 Packs	\$1,500.00	15.75%	\$1,263.75
VU4-PR-A10-G-SSS-C	Gold SNS	\$315.00	3.50%	\$303.98
VU4-PR-A10-2G-SSS-C	2 YR Gold SNS	\$585.90	3.50%	\$565.39
VU4-PR-A10-3G-SSS-C	3 YR Gold SNS	\$803.25	3.50%	\$775.14
VU4-PR-A10-P-SSS-C	Platinum SNS	\$375.00	3.50%	\$361.88
VU4-PR-A10-2P-SSS-C	2 YR Platinum SNS	\$697.50	3.50%	\$673.09
VU4-PR-A10-3P-SSS-C	3 YR Platinum SNS	\$956.25	3.50%	\$922.78
VU4-PR-100-C	View 4.0 Premier Add 10 Packs	\$25,000.00	15.75%	\$21,062.50
VU4-PR-100-G-SSS-C	Gold SNS	\$5,250.00	3.50%	\$5,066.25
VU4-PR-100-2G-SSS-C	2 YR Gold SNS	\$9,765.00	3.50%	\$9,423.23
VU4-PR-100-3G-SSS-C	3 YR Gold SNS	\$13,387.50	3.50%	\$12,918.94
VU4-PR-100-P-SSS-C	Platinum SNS	\$6,250.00	3.50%	\$6,031.25
VU4-PR-100-2P-SSS-C	2 YR Platinum SNS	\$11,625.00	3.50%	\$11,218.13
VU4-PR-100-3P-SSS-C	3 YR Platinum SNS	\$15,937.50	3.50%	\$15,379.69
VU4-PR-A100-C	View 4.0 Premier Add 100 Packs	\$15,000.00	15.75%	\$12,637.50
VU4-PR-A100-G-SSS-C	Gold SNS	\$3,150.00	3.50%	\$3,039.75
VU4-PR-A100-2G-SSS-C	2 YR Gold SNS	\$5,859.00	3.50%	\$5,653.94
VU4-PR-A100-3G-SSS-C	3 YR Gold SNS	\$8,032.50	3.50%	\$7,751.36
VU4-PR-A100-P-SSS-C	Platinum SNS	\$3,750.00	3.50%	\$3,618.75
VU4-PR-A100-2P-SSS-C	2 YR Platinum SNS	\$6,975.00	3.50%	\$6,730.88
VU4-PR-A100-3P-SSS-C	3 YR Platinum SNS	\$9,562.50	3.50%	\$9,227.81

**View Upgrades**



<u>Manufacture Number</u>	<u>Product</u>	<u>MSRP</u>	<u>DIR</u>	
			<u>Discount</u>	<u>DIR Cost</u>
VU4-PR-U10-C	View 4.0 Enterprise to Premier Upgrade (10)	\$1,000.00	15.75%	\$842.50
VU4-PR-U10-G-SSS-C	Gold SNS	\$210.00	3.50%	\$202.65
VU4-PR-U10-2G-SSS-C	2 YR Gold SNS	\$390.60	3.50%	\$376.93
VU4-PR-U10-3G-SSS-C	3 YR Gold SNS	\$535.50	3.50%	\$516.76
VU4-PR-U10-P-SSS-C	Platinum SNS	\$250.00	3.50%	\$241.25
VU4-PR-U10-2P-SSS-C	2 YR Platinum SNS	\$465.00	3.50%	\$448.73
VU4-PR-U10-3P-SSS-C	3 YR Platinum SNS	\$637.50	3.50%	\$615.19
VU4-PR-U100-C	View 4.0 Enterprise to Premier Upgrade (100)	\$10,000.00	15.75%	\$8,425.00
VU4-PR-U100-G-SSS-C	Gold SNS	\$2,100.00	3.50%	\$2,026.50
VU4-PR-U100-2G-SSS-C	2 YR Gold SNS	\$3,906.00	3.50%	\$3,769.29
VU4-PR-U100-3G-SSS-C	3 YR Gold SNS	\$5,355.00	3.50%	\$5,167.58
VU4-PR-U100-P-SSS-C	Platinum SNS	\$2,500.00	3.50%	\$2,412.50
VU4-PR-U100-2P-SSS-C	2 YR Platinum SNS	\$4,650.00	3.50%	\$4,487.25
VU4-PR-U100-3P-SSS-C	3 YR Platinum SNS	\$6,375.00	3.50%	\$6,151.88
<b>vCenter AppSpeed</b>				
VC-APSPD-C	VCENTER APP SPEED FOR 1 CPU	\$1,250.00	15.75%	\$1,053.13
VC-APSPD-G-SSS-C	GOLD SNS FOR VCENTER APPSPE ED	\$263.00	3.50%	\$253.80
VC-APSPD-2G-SSS-C	2YR GOLD SNS FOR VCENTER APP SPEED	\$489.00	3.50%	\$471.89
VC-APSPD-3G-SSS-C	3YR GOLD SNS FOR VCENTER APP SPEED	\$671.00	3.50%	\$647.52
VC-APSPD-P-SSS-C	PLAT SNS FOR VCENTER APPSPE ED	\$313.00	3.50%	\$302.05
VC-APSPD-2P-SSS-C	2YR PLAT SNS FOR VCENTER APP SPEED	\$582.00	3.50%	\$561.63
VC-APSPD-3P-SSS-C	3YR PLAT SNS FOR VCENTER APP SPEED	\$798.00	3.50%	\$770.07
<b>ite Recovery Manager Acc Kit</b>				
VI-SRM-AK-C	PROMO SITE RECOVERY MGR ACCEL KIT. EXPIRES ON 10-30-09	\$27,833.25	15.75%	\$23,449.51
VI-SRM-AK-G-SSS-C	GOLD SNS SITE RECOVERY MGR ACCEL KIT	\$5,844.98	3.50%	\$5,640.41
VI-SRM-AK-G-SSS-2YR-C	2YR GOLD SNS SITE RECOVERY MGR ACCEL KIT	\$10,871.66	3.50%	\$10,491.15
VI-SRM-AK-G-SSS-3YR-C	3YR GOLD SNS SITE RECOVERY MGR ACCEL KIT	\$14,904.70	3.50%	\$14,383.04
VI-SRM-AK-P-SSS-C	PLAT SNS SITE RECOVERY MGR ACCEL KIT	\$6,958.31	3.50%	\$6,714.77
VI-SRM-AK-P-SSS-2YR-C	2YR PLAT SNS SITE RECOVERY MGR ACCEL KIT	\$12,942.46	3.50%	\$12,489.47
VI-SRM-AK-P-SSS-3YR-C	3YR PLAT SNS SITE RECOVERY MGR ACCEL KIT	\$17,743.69	3.50%	\$17,122.66
VC-SRM4A-AK-C	PROMO SITE RECOVERY MGR ACCEL KIT. FOR VSPHERE ADV	\$25,995.00	15.75%	\$21,900.79
VC-SRM4A-AK-G-SSS-C	GOLD SNS SITE RECOVERY MGR ACCEL KIT	\$5,459.00	3.50%	\$5,267.94
VC-SRM4A-AK-2G-SSS-C	2YR GOLD SNS SITE RECOVERY MGR ACCEL KIT	\$10,153.74	3.50%	\$9,798.36
VC-SRM4A-AK-3G-SSS-C	3YR GOLD SNS SITE RECOVERY MGR ACCEL KIT	\$13,920.45	3.50%	\$13,433.23



<u>Manufacture Number</u>	<u>Product</u>	<u>MSRP</u>	<u>DIR</u>	
			<u>Discount</u>	<u>DIR Cost</u>
VC-SRM4A-AK-P-SSS-C	PLAT SNS SITE RECOVERY MGR ACCEL KIT	\$6,499.00	3.50%	\$6,271.54
VC-SRM4A-AK-2P-SSS-C	2YR PLAT SNS SITE RECOVERY MGR ACCEL KIT	\$12,088.14	3.50%	\$11,665.06
VC-SRM4A-AK-3P-SSS-C	3YR PLAT SNS SITE RECOVERY MGR ACCEL KIT	\$16,572.45	3.50%	\$15,992.41
VC-SRM4E-AK-C	PROMO SITE RECOVERY MGR ACCEL KIT. FOR VSPHERE ENT PLUS	\$31,495.00	15.75%	\$26,534.54
VC-SRM4E-AK-G-SSS-C	GOLD SNS SITE RECOVERY MGR ACCEL KIT	\$6,614.00	3.50%	\$6,382.51
VC-SRM4E-AK-2G-SSS-C	2YR GOLD SNS SITE RECOVERY MGR ACCEL KIT	\$12,302.04	3.50%	\$11,871.47
VC-SRM4E-AK-3G-SSS-C	3YR GOLD SNS SITE RECOVERY MGR ACCEL KIT	\$16,865.70	3.50%	\$16,275.40
VC-SRM4E-AK-P-SSS-C	PLAT SNS SITE RECOVERY MGR ACCEL KIT	\$7,874.00	3.50%	\$7,598.41
VC-SRM4E-AK-2P-SSS-C	2YR PLAT SNS SITE RECOVERY MGR ACCEL KIT	\$14,645.64	3.50%	\$14,133.04
VC-SRM4E-AK-3P-SSS-C	3YR PLAT SNS SITE RECOVERY MGR ACCEL KIT	\$20,078.70	3.50%	\$19,375.95
<b>Site Recovery Manager</b>				
VC-SRM4-C	SITE RECOVERY MGR F/ 1 PROC	\$1,750.00	15.75%	\$1,474.38
VC-SRM4-G-SSS-C	GOLD SNS SITE RECOVERY MGR	\$368.00	3.50%	\$355.12
VC-SRM4-2G-SSS-C	2YR GOLD SNS VMWARESITE RECOVERY MGR	\$684.48	3.50%	\$660.52
VC-SRM4-3G-SSS-C	3YR GOLD SNS SITE RECOVERY MGR	\$938.40	3.50%	\$905.56
VC-SRM4-P-SSS-C	PLAT SNS SITE RECOVERY MGR	\$438.00	3.50%	\$422.67
VC-SRM4-2P-SSS-C	2YR PLAT SNS SITE RECOVERY MGR	\$814.68	3.50%	\$786.17
VC-SRM4-3P-SSS-C	3YR PLAT SNS SITE RECOVERY MGR	\$1,116.90	3.50%	\$1,077.81
<b>Thinstall STE</b>				
THIN4-STE-C	THINAPP 4 SUITE	\$5,000.00	15.75%	\$4,212.50
THIN4-STE-G-SSS-C	GOLD SUB SUP THINAPP 4 SUITE	\$1,050.00	3.50%	\$1,013.25
THIN4-STE-G-SSS-2YR-C	2YR GOLD SUB SUP THINAPP 4 SUITE	\$1,953.00	3.50%	\$1,884.65
THIN4-STE-G-SSS-3YR-C	3YR GOLD SUB SUP THINAPP 4 SUITE	\$2,677.50	3.50%	\$2,583.79
THIN4-STE-P-SSS-C	PLAT SUB SUP THINAPP 4SUITE	\$1,250.00	3.50%	\$1,206.25
THIN4-STE-P-SSS-2YR-C	2YR PLAT SUB SUP THINAPP 4 SUITE	\$2,325.00	3.50%	\$2,243.63
THIN4-STE-P-SSS-3YR-C	3YR PLAT SUB SUP THINAPP 4 SUITE	\$3,187.50	3.50%	\$3,075.94
<b>Thinstall Clients</b>				
THIN4-CL-C	THINAPP 4 CLIENT LICENSE	\$39.00	15.75%	\$32.86
THIN4-CL-G-SSS-C	GOLD SUB SUP THINAPP 4 CLIENT	\$8.19	3.50%	\$7.90
THIN4-CL-G-SSS-2YR-C	2YR GOLD SUB SUP THINAPP 4 CLIENT	\$15.23	3.50%	\$14.70
THIN4-CL-G-SSS-3YR-C	3YR GOLD SUB SUP THINAPP 4 CLIENT	\$20.88	3.50%	\$20.15
THIN4-CL-P-SSS-C	PLAT SUB SUP THINAPP 4 CLIENT	\$9.75	3.50%	\$9.41
THIN4-CL-P-SSS-2YR-C	2YR PLAT SUB SUP THINAPP 4 CLIENT	\$18.14	3.50%	\$17.51
THIN4-CL-P-SSS-3YR-C	3YR PLAT SUB SUP THINAPP 4 CLIENT	\$24.86	3.50%	\$23.99



<u>Manufacture Number</u>	<u>Product</u>	<u>MSRP</u>	<u>DIR Discount</u>	<u>DIR Cost</u>
<b>Cisco</b>				
CISCO-N1K-C	CISCO NEXUS 1000V FOR VSPHERE 4 ENT+	\$695.00	15.75%	\$585.54
CISCO-N1K-G-SSS-C	GOLD SNS CISCO NEXUS 1000V FOR VSPHERE 4 ENT+	\$146.00	3.50%	\$140.89
CISCO-N1K-2G-SSS-C	GOLD SNS CISCO NEXUS 1000V FOR VSPHERE 4 ENT+2YR	\$271.56	3.50%	\$262.06
CISCO-N1K-3G-SSS-C	GOLD SNS CISCO NEXUS 1000V FOR VSPHERE 4 ENT+3YR	\$372.30	3.50%	\$359.27
CISCO-N1K-P-SSS-C	PLAT SNS CISCO NEXUS 1000V FOR VSPHERE 4 ENT+	\$174.00	3.50%	\$167.91
CISCO-N1K-2P-SSS-C	PLAT SNS CISCO NEXUS 1000V FOR VSPHERE 4 ENT+2YR	\$323.64	3.50%	\$312.31
CISCO-N1K-3P-SSS-C	PLAT SNS CISCO NEXUS 1000V FOR VSPHERE 4 ENT+3YR	\$443.70	3.50%	\$428.17
<b>Cisco BUNDLE</b>				
VS4-N1K-UG-C	UPG CISCO NEXUS 1000V W VS4 ENT TO ENT+UPGRADE	\$795.00	15.75%	\$669.79
VS4-N1K-BUN-C	VSPHERE 4 ENT+FOR 1 CPU WITH CISCO NEXUS 1000V BUNDLE	\$3,895.00	15.75%	\$3,281.54
VS4-N1K-2M-GSSS-C	PH SUP 6AM-6PM PT M-F ONLY USD W/UPG SKU NOT FOR RNWLS	\$136.00	3.50%	\$131.24
VS4-N1K-2M-PSSS-C	PH SUP 24X7 WK M-F ONLY USD W/UPG SKU NOT FOR RNWLS	\$162.00	3.50%	\$156.33
VS4-N1K-BUN-G-SSS-C	GOLD SNS VSPHERE 4 ENT+FOR 1 CPU W CISCO NEXUS 1000V BUN 1Y	\$818.00	3.50%	\$789.37
VS4-N1K-BUN-2G-SSS-C	GOLD SNS VSPHERE 4 ENT+FOR 1 CPU W CISCO NEXUS 1000V BUN 2Y	\$1,521.48	3.50%	\$1,468.23
VS4-N1K-BUN-3G-SSS-C	GOLD SNS VSPHERE 4 ENT+FOR 1 CPU W CISCO NEXUS 1000V BUN 3Y	\$2,085.90	3.50%	\$2,012.89
VS4-N1K-BUN-P-SSS-C	PLAT SNS VSPHERE 4 ENT+FOR 1 CPU W CISCO NEXUS 1000V BUN 1Y	\$974.00	3.50%	\$939.91
VS4-N1K-BUN-2P-SSS-C	PLAT SNS VSPHERE 4 ENT+FOR 1 CPU W CISCO NEXUS 1000V BUN 2Y	\$1,811.64	3.50%	\$1,748.23
VS4-N1K-BUN-3P-SSS-C	PLAT SNS VSPHERE 4 ENT+FOR 1 CPU W CISCO NEXUS 1000V BUN 3Y	\$2,483.70	3.50%	\$2,396.77